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THE

INNER-PLAYER

PIANO

Make a Princely Holiday The Musical Marvel

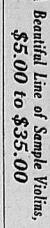
Inner-Player. It is the title which belongs exclusively tyer mechanism is our own invention, and cannot be obta herefore, do not assume that any player piano is an Inn ine Inner-Player Pianos at our salesrooms, and this is of music on one of our Inner-Player Pianos as it is to read a book

Euphona Player Piano, 65-note scale \$500.00 Euphona Player Piano, 88-note scale \$550.00 Euphona Player Piano, 65-88 duplex scale \$575.00 Kingsbury Inner-Player, 65-note scale \$650.00 Kingsbury Inner-Player, 88-note scale \$700.00 Kingsbury Inner-Player, 65-88 duplex scale \$725.00 Cable Inner-Player, 88-note scale \$750.00 Cable Inner-Player, 88-note scale \$800.00 Conover Inner-Player, 58-88 duplex scale \$925.00 Conover Inner-Player, 88-note scale \$925.00	.,000.00	one maker region, on to dobres acquessions and the second of the second
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	\$925.00	Inner-Player, 88-note scale \$9
	\$825.00	
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	\$725.00	
	\$700.00	
	\$650.00	
	\$575.00	
	\$550.00	
	\$500.00	

PLAYER MUSIC, 35c Per Roll, Up WE CARRY AN IMMENSE STOCK IN OUR

You can buy anything in the musical line From a Fine Violin to

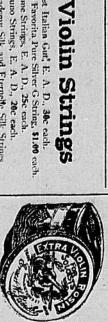
a Jews Harp





Jews Harps, 5c and 10c

wo \$750.00 Slightly Used Mason & in Large Size Uprights; holiday



VIOLIN ROSIN Bernadel and Perfection,







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Hundreds of Other Items in Small Goods Department.



Read the Specifications of These Pianos and Compare the Grad With Some of the Instruments Sold Elsewhere at \$300.00

These Pianos are sold to you on their the well-known policy of the Cable Piano The price of these Pianos is not inflated, as so often is the case where "Guessing Contests" and "Reba Certificates" are given. There are no discount off and no "something-for-nothing" offer attached.

These Pianos are sold to you on their merits—as full value for the money asked—in strict accordance with the well-known policy of the Cable Piano Company in all its transactions.

New Improved Upright Scale; 71-3 ree unisons throughout; overstrung d tuning pins, fine repeating action; ate; built-up pin block; excellent felt In Mahogany, Walnut and Oak

Height, 4 feet 9 inches.

Length, 5 feèt 2 inches.

Length, 2 feet 3½ inches.

Width, 2 feet 3½ inches.

CASE.—Double veneered; patent amplifier attachment; hand-carved highly finished varnish work; solid mo top frame; Boston fall; nickeled-plated hinges on fall.

Includes the Conover, the The Regular Cable Line of High-Grade Cable, the Kingsbury,

HE CARLOADS the Schubert, the Wellington and the DeKover FOR THE CHRISTMAS SALE

onstruction. In styles and price-ique and quartered oak. It is t

Style	NT ON NEW	USUAL LIBERAL HOLIDAY DISCOUNT ON NEW	THE USUAL LIBER.
CABIT BIANCE	WELLINGTON Style. C—Mahogany, walnut or oak H—Mahogany, walnut or oak B—Mahogany walnut or oak DeROVEN PI A—Mahogany or oak Above prices include stool a	CABLE PIANOS Style. AA—Small Grand, mahogany L—Mahogany or oak Z—Mahogany or oak XINGSBURY PIANOS Y—Mahogany, wahuu or oak T—Mahogany, wahuu or oak S—Mahogany, walnut or oak	SUpr

ANOS

PIANOS

\$10, \$15, \$20 and \$50

Seventy-seve Eighty-eight-PIANO

HERE S PARTIAL LIST USED PIANOS

\$650

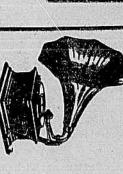
PARLOR ORGANS

SQUARE PIANOS

SLIGHTLY USED

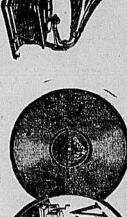
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Broad Stree 213



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PIANOS



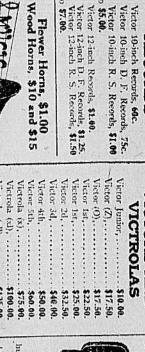
The oundproof, plate-glass rooms offer exclusive facilities which gives to the selection of records is the Most Complete in the South Cable Piano Co.'s Victor Department

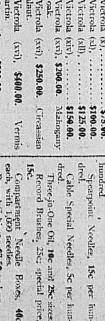
We have an unusually complete stock of Victors, Victrolas, Red Seal and Regular Records, every necessary accessory.

No discounts ever made on this line.

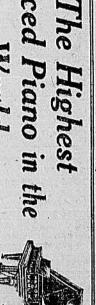
Victo	Victor 10-inch D. F. Records, 75c. Victor 10-inch R. S. Records, \$1.00
VICTROLAS	Victor 10-inch Records, 60c.
VICTORS AND	RECORDS

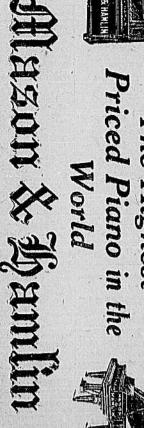
NEEDLES, ETC.





Compartment Needle Boxes, 40c each, with 1,000 needles.
Record Cabinets, \$7.50 and up





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Can be had in Richmond only at the

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Style AA—Ebonized, Semi-Grand.....

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Factory Repair Department (211 North Third Street) has two floors, 190 feet by 50 fe ig, overhauling and thoroughly remodeling all kinds of Pianos and Organs. Twelve fact uning out work that formedy could only be done in the larger cities. This work is now the most research.

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